

Framework for Boundaries



Values-Based Major Giving Academy

What's your role with donors? How will you know you're staying within your role?

Reflect on times when have you may have ventured outside your role? What did you notice?

What signs can you spot to tell you you're outside your role?



Values-Based Major Giving Academy

What's your goal for relating with donors? How will you know you're on the path to your goal?

Reflect on times when you may have lost track of your goal. What were the circumstances? Was it when you felt nervous or angry or worn out?

How will you know that you've reached your goal? How will you know when you can let go of any challenging conversations?



Values-Based Major Giving Academy

How will you stay whole when you're engaging in conversations with donors?

What donor comments or actions will make you walk away? Recall situations where you felt the need to walk away and use those experiences to define the boundaries that will keep you whole. They might start with "I will" or "I won't."

When you do engage in a challenging conversation, what can you do to support yourself and keep yourself whole?